

# Q3 2016

## DEVELOPMENT PERFORMANCE QUARTERLY FACT SHEET

### MAIN FEATURES OF SUB-LOANS

Based on sub-loan portfolio data as at 30 September 2016



### IN A NUTSHELL

Number of active end-borrowers

**167,450**

Sub-loan portfolio outstanding

**EUR 956.7 million**

Average sub-loan amount outstanding

**EUR 5,713**

Sub-loans disbursed since inception Dec 2005

**824,291**

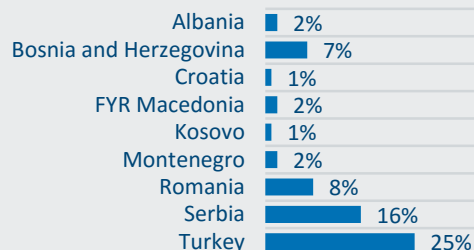
Amount disbursed to end-borrowers since Dec 2005

**EUR 5.6 billion**

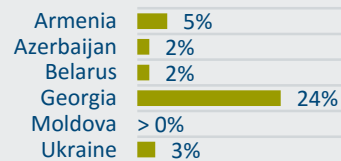
### REGIONAL DISTRIBUTION

(based on loan amount outstanding to end-borrowers)

#### Southeast Europe Region (SEE)



#### European Neighbourhood Region (ENR)



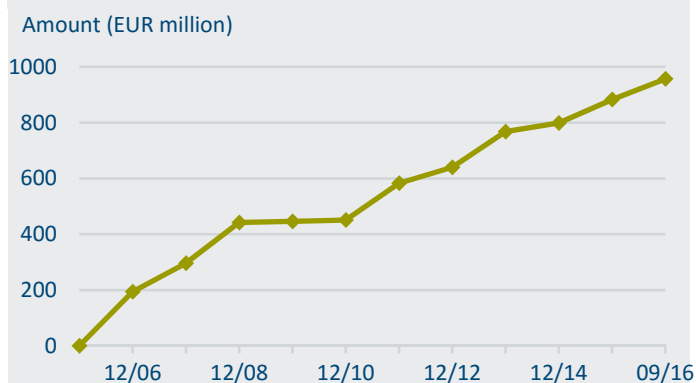
### PRODUCTS

(based on sub-loan amount outstanding)



■ Micro and small enterprises (MSE)  
■ Housing

### SUB-LOAN PORTFOLIO DEVELOPMENT PERFORMANCE



# Q3 2016

## DEVELOPMENT PERFORMANCE

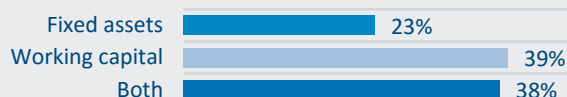
### QUARTERLY FACT SHEET

#### MAIN FEATURES OF SUB-LOANS

Based on loans disbursed over the last four quarters (Q4|2015–Q3|2016)

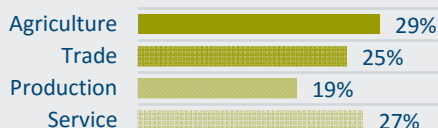
#### MICRO AND SMALL ENTERPRISE LOANS BY LOAN PURPOSE

(based on sub-loan amount)



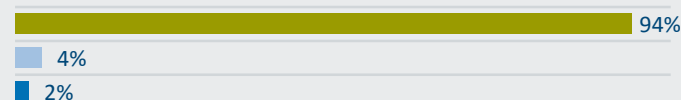
#### MICRO AND SMALL ENTERPRISE LOANS BY ECONOMIC SECTOR

(based on sub-loan amount)

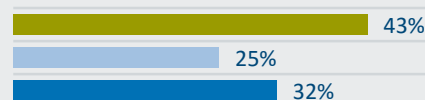


#### MICRO AND SMALL ENTERPRISE LOANS BY LOAN SIZE

% of number of sub-loans disbursed



% of sub-loan amount disbursed

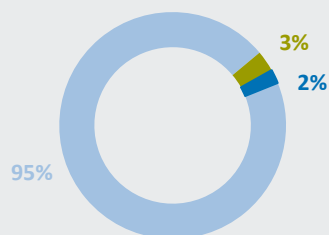


- Micro enterprise loans less than EUR 20,000
- Small enterprise loans EUR 20,001 – 50,000
- Small enterprise loans EUR 50,001 – 100,000

#### HOUSING LOANS TO PRIVATE HOUSEHOLDS

##### Maturity in %

(based on sub-loan amount)



- up to 3 years
- over 3 up to 5 years
- over 5 years

##### Loan purpose in %

(based on sub-loan amount)



- Construction
- Purchase
- Home improvement

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