\vee

DEVELOPMENT PERFORMANCE

QUARTERLY FACT SHEET





MAIN FEATURES OF SUB-LOANS

Based on sub-loan portfolio data as at 31 December 2023





IN A NUTSHELL

Number of active end-borrowers

86,563

Sub-loan portfolio outstanding

EUR 1,300.4 million

Average sub-loan amount outstanding

EUR 15,023

Sub-loans disbursed since inception Dec 2005

1,204,524

Amount disbursed to end-borrowers since Dec 2005

EUR 10.2 billion

REGIONAL DISTRIBUTION

(based on loan amount outstanding to end-borrowers)

Southeast Europe Region (SEE)

Romania	22.4 %
Serbia	14.0 %
Bosnia and Herzegovina	9.5 %
Türkiye	8.3 %
Montenegro	4.8 %
Bulgaria	3.9 %
Kosovo	3.1 %
North Macedonia	2.2 %
Albania	0.1 %
Croatia	0.0 %

European Neighbourhood Region (ENR)

Georgia	19.6 %
Moldova	4.7 %
Ukraine	4.0 %
Armenia	3.2 %
Azerbaijan	0.4 %

PRODUCTS

(based on sub-loan amount outstanding) 17% 19% Micro and small enterprise (MSE) Rural MSE Housing

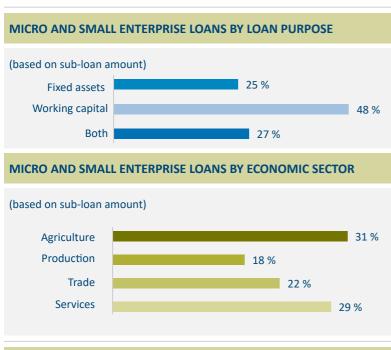
SUB-LOAN PORTFOLIO DEVELOPMENT PERFORMANCE

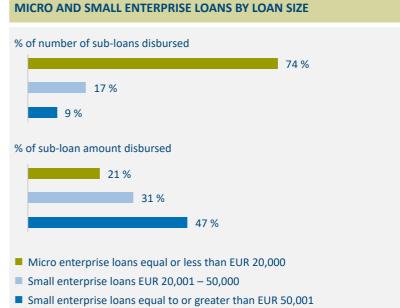


DEVELOPMENT PERFORMANCE OUARTERLY FACT SHEET

MAIN FEATURES OF SUB-LOANS

Based on loans disbursed over the last four quarters (Q4 2023 - Q1 2023)





HOUSING LOANS TO PRIVATE HOUSEHOLDS Maturity in % (based on sub-loan amount) 2% up to 3 years over 3 up to 5 years 98% over 5 years Loan purpose in % (based on sub-loan amount) 9% 23% 68% Construction **Purchase** Home improvement

Lead Investor and Initiator	KfW Dr. Klaus Müller Email Klaus.Müller@kfw.de Phone +49 (0) 69 74 31 35 95
Advisor	Finance in Motion GmbH Ms. Sylvia Wisniwski Email S.Wisniwski@finance-in-motion.com Phone+49 (0) 69 271 035 150
Manager	Hauck & Aufhäuser Fund Services S.A. Mr. Christoph Kraiker Email Cristoph. Kraiker@hal-privatbank.com Phone +352 (0) 45 1314 510

EFSE Disclaimer

The Fund is registered in the Grand Duchy of Luxembourg as an investment company with variable capital subject to the Law of 13 February 2007 and is reserved for institutional, professional or other well-informed investors as defined by Luxembourg law. The issue document or the assets held in the Fund have, however, not been approved or disapproved by any authority. The information given herein does not constitute an offer or solicitation in a jurisdiction where to do so is unlawful or where the person making the offer or solicitation is not qualified to do so or where a person receiving the offer or solicitation may not lawfully do so nor does it constitute a commitment of the Fund to offer its shares, notes, and/or other instruments to any investor. No guarantee is given as to the completeness, timeliness, or adequacy of the information provided herein. No investment may be made a event upon the heric of the surrent is to the formation profits raise. investment may be made except upon the basis of the current issue document of the Fund. Not for distribution, offer, sale, transfer or resale in or into the United States of America, Canada, Japan or Australia or to any U.S. person or in any other jurisdiction in which such distribution, offer, sale, transfer or resale would be prohibited by applicable law. This document does not necessarily deal with every important topic or cover every aspect of the topics it deals with. The information in this document does not constitute investment, legal, tax or any other advice. It has been prepared without regard to the individual financial and other circumstances of persons who receive it. Neither the Fund nor Finance in Motion nor any of its shareholders, directors, officers, employees, service providers, advisors, or agents makes any representation or warranty or gives any undertaking of any kind, express or implied, or, to the extent permitted by applicable law, assumes any liability of any kind whatsoever, as to the timeliness, adequacy, correctness, completeness or suitability for any investor of any opinions, forecasts, projections, assumptions and any other information contained in, or otherwise in relation to, this document or assumes any undertaking to supplement any such information as further information becomes available or in light of changing circumstances. The content of this information is subject to change without prior notice.

© European Fund for Southeast Europe 2024. All rights reserved. The designation of Kosovo within this document is without prejudice to positions on status and is in limit with UNSCR 1244/1999 and the ICJ Opinion on the Kosovo declaration of independence. kind whatsoever, as to the timeliness, adequacy, correctness, completeness or suitability for any investor of any opinion

Independence.
Investors must not rely on the LuxFLAG or the LuxFLAG Label with regard to the investor protection issues and LuxFLAG cannot incur any liability related to financial performance or default of the Fund. The LuxFLAG Label has been granted to the Fund until

www.efse.lu Publication Date: December 2023

























