

CALL FOR EXPRESSION OF INTEREST

Grant Advisor for USF Financing-Linked MSME Grants

Contracting Authority:

European Fund for Southeast Europe - Development Facility
www.efse.lu/the-development-facility

Description of Contracting Authority:

An impact investment fund established in 2005, the European Fund for Southeast Europe (EFSE) aims to foster economic development and prosperity in Southeast Europe and the European Eastern Neighborhood Region. EFSE was initiated by KfW Development Bank with the financial support of the German Federal Ministry for Economic Cooperation and Development (BMZ) and the European Commission. As the first public-private partnership of its kind, EFSE draws its capital from donor agencies, international financial institutions, and private institutional investors. Finance in Motion and Hauck & Aufhäuser Fund Services S.A., Luxembourg, co-manage the fund.

For more information on the European Fund for Southeast Europe, please visit: www.efse.lu

Finance in Motion structures, manages, and advises almost €4 billion across 9 funds, all classified as Article 9. These private market funds drive impact for people and planet through regional financial intermediaries, direct investments, advisory and capacity building. Founded in Germany, with local expertise from Latin America to CEE, it has been investing in emerging markets for over 15 years.

For more information on Finance in Motion, please visit: www.finance-in-motion.com

The EFSE Development Facility (DF) provides customized technical assistance, training, and other support to institutions, organizations, and individuals across the financial sector and the wider ecosystem. By expanding capacities, opening up access to resources, promoting best practices for sustainable finance, and more, the Development Facility multiplies the impact and outreach of the fund, creating the conditions for sustainable entrepreneurship to thrive.

Contact

Email: ta.procurement@finance-in-motion.com

Finance in Motion GmbH

Carl-von-Noorden-Platz 5, 60596 Frankfurt am Main
Germany

Type of contract

Consulting services

Location of works

Ukraine

Estimated cost of works including VAT

Estimated budget is over EUR 250,000.

Implementation start date

March/2025

Duration of the contract

Approximately 36 months

Description of the contract

The overall objective of the project is to ensure the successful roll-out of the financing-linked grants EFSE is offering in Ukraine. The specific project objective is to support the EFSE USF PLIs in implementing the USF Financing-Linked MSME Grants program by helping them build relevant in-house capacities, managing the grant in line with the DF and EU requirements and particularly providing technical support in the compliance analysis of agricultural clients. The timeframe foreseen for the grant advisory is maximum 3 years to ensure adequate funding deployment and management.

Interested consulting companies ("Consultant") are invited to submit an Expression of Interest (EOI) and should provide:

- The company's profile.
- At least 3 and not more than 10 relevant project references, including details per project (client, volume, year(s) of implementation, main tasks and responsibilities)
- Institutional capacity and expertise to successfully carry out similar assignments,
- Track-record in designing, managing, or advising grant programs and/or programs targeting financing to MSMEs, preferable with consulting experience in the financial and agricultural sectors, and expertise in agricultural regulations in Ukraine

Expression of Interest (EOI) must be submitted in English by e-mail to ta.procurement@finance-in-motion.com no later than **31 January 2025 at 18:00 CET** and shall not exceed 10 pages. Between three and five suitable Consultants will be included in a shortlist and will receive a request for proposal for the project.

The EFSE DF reserves the right to limit the number of shortlisted consultants, to cancel the tender process without notice at any time if it deems so appropriate, and to modify the scope of work for the Request for Proposals as necessary to meet project requirements.

Questions regarding the EOI may only be submitted to the e-mail provided above until 24 January 2025, 12:00 CET.