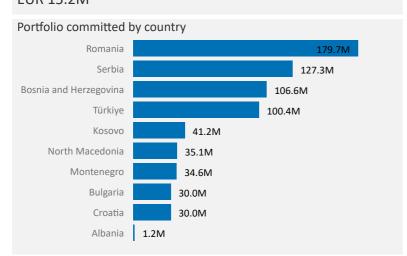
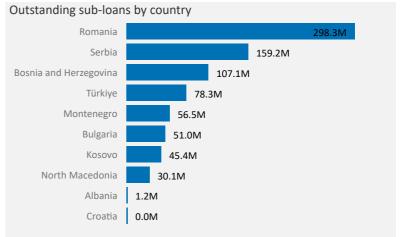
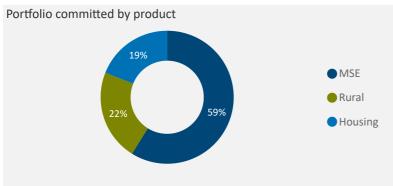
EUROPEAN FUND FOR SOUTHEAST EUROPE

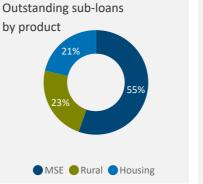
FACT SHEET

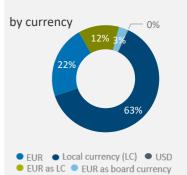
INVESTMENT PORTFOLIO INVESTMENT PORTFOLIO Number (Nr.) of active partner lending institutions (PLI) Nr. of borrowers Sub-loan portfolio outstanding 45 55,405 EUR 827.1M Committed investment portfolio Avg. outstanding MSE/Rural Avg. outstanding Housing EUR 13,193 EUR 686.1M EUR 28,918 Avg. investment committed per PLI Nr. of borrowers since inception Sub-loans since inception **EUR 15.2M** 913,528 EUR 6,867.2M











CURRENT PLIS (INVESTMENT PORTFOLIO)

Institution type	Initial investment (EUR)
Bank	640.9M
Leasing Company	112.0M
Microfinance Institution	105.7M
Non Bank Financial Institution	57.7M

Number of projects since		
inception		
SEE	453	
Total Fund	641	
Share of SEE	71 %	

DEVELOPMENT FACILITY

inception	2
SEE (EUR)	29.8M
Total Fund (EUR)	45.0M
Share of SEE	66 %

Values of sessions since

CONTACT INFORMATION KfW Development Bank (Initiator) Dr. Klaus Müller Email Klaus.Müller@kfw.de Phone +49 (0) 69 74 31 35 95

Finance in Motion GmbH (Advisor) Ms. Sylvia Wisniwski Email S.Wisniwski@finance-in-motion.com Phone +49 (0) 69 271 035 150 Hauck & Aufhäuser Fund Services S.A. (Manager) Mr. Christoph Kraiker Email Cristoph.Kraiker@hal-privatbank.com Phone +352 (0) 45 1314 510

EFSE Disclaime

The Fund is registered in the Grand Duchy of Luxembourg as an investment company with variable capital subject to the Law of 13 February 2007 and is reserved for institutional, professional or other well-informed investors as defined by Luxembourg law. The issue document or the assets held in the Fund have, however, not been approved or disapproved by any authority. The information given herein does not constitute an offer or solicitation in a jurisdiction where to do so is unlawful or where the person making the offer or solicitation is not qualified to do so or where a person receiving the offer or solicitation may not lawfully do so nor does it constitute a commitment of the Fund to offer its shares, notes, and/or other instruments to any investor. No guarantee is given as to the completeness, timeliness, or adequacy of the information provided herein. No investment may be made except upon the basis of the current issue document of the Fund. Not for distribution, offer, sale, transfer or resale in or into the United States of America, Canada, Japan or Australia or to any U.S. person or in any other jurisdiction in which such distribution, offer, sale, transfer or resale would be prohibited by applicable law. This document does not necessarily deal with every important topic or cover every aspect of the topics it deals with. The information in this document does not constitute investment, legal, tax or any other advice. It has been prepared without regard to the individual financial and other circumstances of persons who receive it. Neither the Fund nor Finance in Motion nor any of its shareholders, director, efficers, employees, service providers, advisors, or agents makes any representation or warranty or gives any undertaking of any kind, express or implied, or, to the extent permitted by applicable law, assumes any liability of any kind whatsoever, as to the timeliness, adequacy, correctness, completeness or suitability for any hinvestor of any opinions, forecasts, projections, assumptions and any other i

EFSE – A Development Finance Initiative supported by:





