

Q1 2018

DEVELOPMENT PERFORMANCE

QUARTERLY FACT SHEET

MAIN FEATURES OF SUB-LOANS

Based on sub-loan portfolio data as at 31 March 2018



IN A NUTSHELL

Number of active end-borrowers

139,446

Sub-loan portfolio outstanding

EUR 890.7 million

Average sub-loan amount outstanding

EUR 6,388

Sub-loans disbursed since inception Dec 2005

927,691

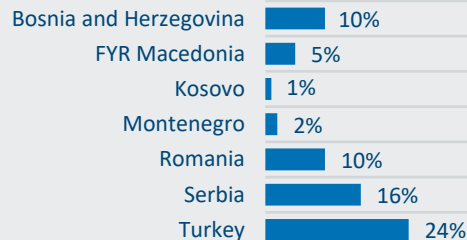
Amount disbursed to end-borrowers since Dec 2005

EUR 6.6 billion

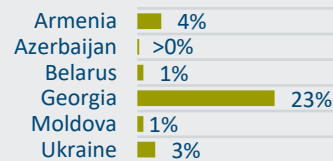
REGIONAL DISTRIBUTION

(based on loan amount outstanding to end-borrowers)

Southeast Europe Region (SEE)

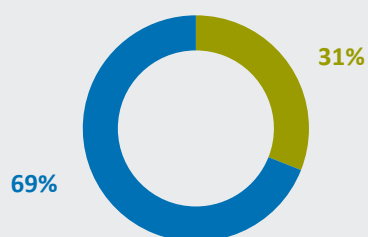


European Neighbourhood Region (ENR)



PRODUCTS

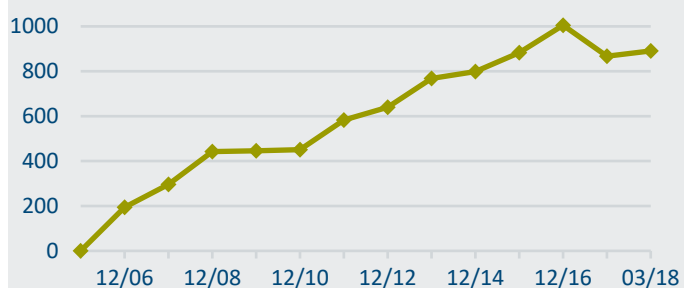
(based on sub-loan amount outstanding)



■ Micro and small enterprises (MSE)
■ Housing

SUB-LOAN PORTFOLIO DEVELOPMENT PERFORMANCE

Amount (EUR million)



Q1 2018

DEVELOPMENT PERFORMANCE

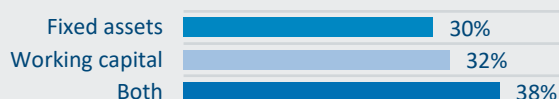
QUARTERLY FACT SHEET

MAIN FEATURES OF SUB-LOANS

Based on loans disbursed over the last four quarters (Q2|2017–Q1|2018)

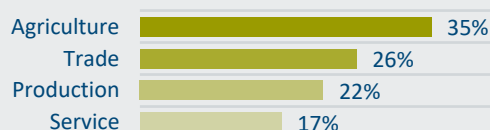
MICRO AND SMALL ENTERPRISE LOANS BY LOAN PURPOSE

(based on sub-loan amount)



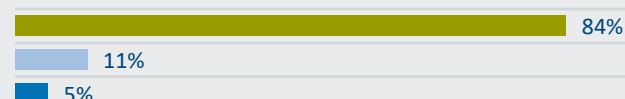
MICRO AND SMALL ENTERPRISE LOANS BY ECONOMIC SECTOR

(based on sub-loan amount)

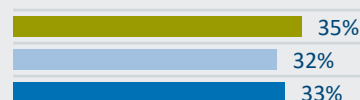


MICRO AND SMALL ENTERPRISE LOANS BY LOAN SIZE

% of number of sub-loans disbursed



% of sub-loan amount disbursed

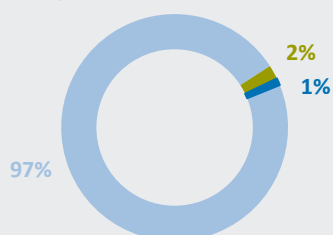


- Micro enterprise loans equal or less than EUR 20,000
- Small enterprise loans EUR 20,001 – 50,000
- Small enterprise loans EUR 50,001 – 100,000

HOUSING LOANS TO PRIVATE HOUSEHOLDS

Maturity in %

(based on sub-loan amount)



- up to 3 years
- over 3 up to 5 years
- over 5 years

Loan purpose in %

(based on sub-loan amount)



- Construction
- Purchase
- Home improvement

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